

From Pain to Gain in a Slowing Economy - Waterford Technologies' MailMeter cuts Microsoft Exchange Storage Costs

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Despite growing email volumes, customer doubles storage capacity without buying more hardware.

IRVINE, CA – Nov. 5, 2008 – Waterford Technologies, the leader in ease-of-use email archiving and storage management solutions, offers a cost-effective alternative to those organizations dealing with ever increasing volumes of email. With the number of email messages per user increasing daily, along with the average size of each message (due to bigger attachments and more rich text, high resolution images, and video) many businesses are exceeding their email Exchange storage capacity and experiencing both performance problems and longer backup cycles.

“Our mailboxes were growing to extreme proportions,” said John Peckardt, IT Director for Global Water Resources. “We got to a place where they became so large that doing maintenance activities became very difficult. We were at risk of overrunning the available space in the partition in which the information store resides, which would have made Exchange grind to a halt. Plus the fact that backups for Exchange were taking a very long time. It was clear we needed a new solution and some way to get into policy management. Waterford’s MailMeter has allowed us to reduce our email data store from 135 Gigs down to 60 Gigs, and our backups from 3 ½ hours to less than 1 ½ hour. I don’t see the need for our organization to buy any more storage for Exchange for a long time,” said Peckardt.

“MailMeter Storage Manager connects to your Exchange email server and can shrink your storage usage by 70-80%,” said Tom Politowski, President of Waterford Technologies. “MailMeter replaces the attachment with links (“stubs”) to the attachments captured in the MailMeter repository where they are compressed, single instanced, and stored separately from the mail server. The storage reduction is seamless to users - no client software is installed on the user's PC. When they click on the attachment name, it just loads from MailMeter instead of the email server,” said Politowski. “Now that IT directors are faced with a slowing economy, it makes even more sense to use MailMeter to make capital dollars go further.”

More information about Waterford Technology and MailMeter for Exchange is available by going to www.mailmeter.com or by calling 949-428-9300.

Waterford Technologies is the leading provider of cost effective software solutions for email and file management to organizations worldwide. With over 2,000 product installations globally, Waterford Technologies provides a full range of email and data management and reporting products for archiving, compliance, legal discovery and storage management. Waterford’s flagship product – MailMeter, provides safe and secure archiving to reduce the cost of email management, reduce the cost of legal investigations related to email, and meet regulatory requirements. For more information, visit www.mailmeter.com or call Waterford Technologies at (949) 428-9300.

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